



Economics  
&  
Research

## TRANSPORTATION CONSTRUCTION INDUSTRY CONDITIONS SURVEY

Prepared by ARTBA: The Leading Source of U.S. Transportation Construction Market Research

For the Quarter Ending March 31, 2010

Please complete this questionnaire by checking the appropriate responses and faxing your completed form to ARTBA's Kate Lammie by COB Friday April 16, at 202-289-4435. Responses received after the due date will not be counted. All responses will be confidential. Take the survey online at [www.artba.org](http://www.artba.org) – under "Quick Links."

Your Name \_\_\_\_\_ Your Company \_\_\_\_\_

E-mail address for receiving results \_\_\_\_\_

State(s) in which your company does transportation work: \_\_\_\_\_

Type of transportation work performed by  
your company during this past quarter:  
(provide percent breakdown)

_____	Highway
_____	Bridge
_____	Airport
_____	Rail, light rail, transit
_____	Waterway and port

### For the following questions, please check only one.

#### 1. Construction work performed

Compared to the same quarter last year, the amount of construction work performed on transportation projects by my company during the most recent quarter was –

Up \_\_\_\_\_ About the same \_\_\_\_\_ Down \_\_\_\_\_

#### 2. Employment

Compared to the same quarter last year, the total number of people employed by my company during the most recent quarter was –

Up \_\_\_\_\_ About the same \_\_\_\_\_ Down \_\_\_\_\_

#### 3. Backlog

Compared to the end of the same quarter last year, my company's backlog of construction work on transportation projects at the end of this most recent quarter was –

Up \_\_\_\_\_ About the same \_\_\_\_\_ Down \_\_\_\_\_

#### 4. Capital Spending

Compared to the same quarter last year, capital spending by my company during the most recent quarter, excluding inflation, was –

Up \_\_\_\_\_ About the same \_\_\_\_\_ Down \_\_\_\_\_

#### 5. Profit Margins

Compared to the same quarter last year, my company's profit margin on transportation projects during the most recent quarter was –

Up \_\_\_\_\_ About the same \_\_\_\_\_ Down \_\_\_\_\_

#### 6. Wages and Salaries (Recent trend, not compared to year ago)

During the past three months, the wage rates and salaries my company pays its employees have been –

Rising \_\_\_\_\_ Staying about the same \_\_\_\_\_ Falling \_\_\_\_\_

#### 7. Cost of Materials (Recent trend, not compared to year ago)

During the past three months, the cost of materials used in construction of transportation projects by my company has been –

Rising \_\_\_\_\_ Staying about the same \_\_\_\_\_ Falling \_\_\_\_\_

#### 8. Shortages (For this question, check all that apply)

During the last three months, my company has experienced shortages in the following areas –

- \_\_\_\_\_ Skilled labor
- \_\_\_\_\_ Unskilled labor
- \_\_\_\_\_ Construction materials
- \_\_\_\_\_ Construction equipment
- \_\_\_\_\_ No shortages have been experienced
- \_\_\_\_\_ Don't know

#### 9. Delays (For this question, check all that apply)

During the most recent quarter, has any of your company's planned transportation construction work been significantly delayed for any of the following reasons:

- \_\_\_\_\_ Weather-related delays
- \_\_\_\_\_ Unexpected delays in obtaining permits
- \_\_\_\_\_ Lawsuits involving environmental or regulatory challenges
- \_\_\_\_\_ Design or owner-related problems
- \_\_\_\_\_ Strike or other labor action
- \_\_\_\_\_ Other (describe) \_\_\_\_\_

## 10. Business Planning

Which of the following scenarios best describes the outlook underlying your firm's business planning for the next 12 months –

- \_\_\_\_\_ Recession
- \_\_\_\_\_ Sluggish Growth
- \_\_\_\_\_ Normal Growth
- \_\_\_\_\_ Above Normal Growth

## 11. Capacity

Which of the following best describes your firm's current capacity situation:

- \_\_\_\_\_ Working at 100 percent of capacity - could not increase current level of construction work without significant business expansion or merger
- \_\_\_\_\_ Working at 90 – 100 percent of capacity – company has small amount of capacity to increase construction work above current level
- \_\_\_\_\_ Working at 75 – 90 percent of capacity – company has significant capacity to increase construction work above current level
- \_\_\_\_\_ Working at less than 75 percent of capacity – company is currently working well below capacity

## 12. Equipment Purchase Outlook

Compared to the past 12 months, the amount my company currently plans to spend to purchase construction equipment during the next 12 months will be –

Up \_\_\_\_\_                      About the same \_\_\_\_\_                      Down \_\_\_\_\_

## 13. Equipment Leasing Outlook

Compared to the past 12 months, the amount my company currently plans to spend to lease construction equipment during the next 12 months will be –

Up \_\_\_\_\_                      About the same \_\_\_\_\_                      Down \_\_\_\_\_

## 14. Additional Comments – please list on a separate page

**Please fax completed form to Kate Lammie at 202-289-4435 by April 16, 2010**